



HILL FAMILY  
E S T A T E









## WHO WE ARE

In 1981, Doug and Darci Hill settled down on an acre of land at the northern edge of Yountville. Their children, Ryan and Carly, grew up playing in the vineyards, tending chickens, and played baseball and basketball. They also helped their neighbors grow organic fruits and vegetables for the local restaurants including Thomas Keller's world renowned French Laundry restaurant.

Hill Family Estate produced their first wines in 2001, a Merlot and a red blend called Origin. Production ranges between 9,000 to 12,000 cases annually. Having a repertoire of 12 different vineyards to draw from they are able to select only the highest quality fruit for their wines.

Today the Hill Family owns 120 acres of vineyards with a focus on Atlas Peak, Carneros and Oak Knoll. They are 100% family-farmed, family-owned and family-operated.





Hill Family Estate is built upon strong agricultural roots. Doug Hill spent his early childhood on a farm in San Jose. His family then moved to Healdsburg where his father was the mailman for the town, and they grew apples and prunes. Doug and his family had a large garden, fruit orchard and livestock. They shared a cow with the neighbors, and the neighbors would milk the cow in the morning and Doug's family milked the cow in the evening. Roughly 80% of what they consumed as a family came from the land they tended.





## OUR MISSION

Our mission at Hill Family Estate is to source the best grapes from our vineyards to create high quality consumer friendly wines.





## OUR GOAL

Our goal at Hill Family Estate  
is to create balanced vines  
while utilizing sustainable,  
environmentally friendly  
farming practices.





# DOUG HILL

PROPRIETOR

Growing up in Healdsburg on the family farm instilled Doug with a good work ethic, reverence for nature and a spirit of optimism. After earning a degree in Plant Sciences at Cal State Fresno and traveling extensively in Latin America, Doug returned home to Sonoma County in 1978 to learn the art of vineyard management while employed by Sonoma-Cutrer. After settling in Yountville, Doug managed the extensive holdings of the Jaeger family before starting Oak Knoll Farming. His long tenure in Napa has familiarized him with the Valley's microclimates and soils, enabling him to pioneer new varieties and growing regions; Doug planted the first vineyards in American Canyon and brought the first Albariño to Napa Valley. As a third generation California farmer, Doug is experienced in finding practical solutions to the challenges that arise in vineyard development projects, and strives to utilize environmentally conscious land management practices.









## RYAN HILL

PROPRIETOR

Ryan Hill is the Vice President and Director of Sales for Hill Family Estate. He attended local schools before graduating from Sonoma State University with a degree in Wine Business Strategies. He is very active in the Napa community and currently belongs to Native Sons, Yountville Kiwanis, Yountville Chamber of Commerce and the Next Generation groups. Prior to becoming involved with Hill Family Estate, Hill worked in the hospitality business as a dishwasher, busser, food runner, server and sommelier. Hill has worked at Gordon's, Bouchon, George's at The Cove and Nine Ten restaurants. His love for food and wine developed in the restaurant business and has carried through to Hill Family Estate. Ryan resides in Napa with his family, where he continues to grow the business while celebrating his family roots of farming in the Napa Valley.





# CARLY HILL

## PROPRIETOR

Carly Kanakaris-Hill is a Yountville native, and enjoyed growing up in the Napa Valley. She attended San Diego State University and obtained a bachelors degree in Food and Nutritional Science. She also completed her dietetic internship through the University of Delaware, where she became a Registered Dietitian. Carly currently resides in San Diego with her husband, Alex and two dogs (Duke and Dakota), where she works in Pediatric Sales as a Dietitian and Certified Lactation Educator Counselor. When Carly is not working in Pediatric Sales, she helps with Hill Family Estate wine events in Southern California. When Carly is not advocating lifestyle and policy change, she is traveling internationally for both pleasure and for the family business.





# ALISON DORAN

## WINEMAKER

Ryan Hill always stated that if you want to dream in color, drink wine. This dream soon became a reality for Hill Family Estate when winemaker Alison Doran joined the team and made the inaugural 2001 vintage. Alison was introduced to Doug while he was growing grapes and she was making wine for Lewis Cellars. Doug loved Alison's style, personality and determination to produce the finest wines possible. Alison developed this skill while being mentored by renowned wine expert Andre Tchelistcheff, completing a degree in winemaking from UC Davis and spending time in the legendary winery-filled region of Alsace, France. Today, Doug and Alison work closely together selecting the highest quality grapes and producing ultra premium wines.





# JEAN HOEFLIGER

## CONSULTING WINEMAKER

Jean Hoefliger joined the winemaking team in 2018. Jean is an artisan inherently driven to push the envelope, continually challenging the cognizance of, not only winemaking, but life in general. With an insatiable appetite for art, philosophy, and a good discussion, Jean thrives when his creativity and passion are left unbound by conventional thinking. Whether in the vineyard, at the winery, home, or around the table with friends - old and new - Jean brings these pursuits alive with playful banter and endearing jokes.





# ALLISON NEGRÓN

## D T C M A N A G E R

Allison is the Direct to Consumer Manager at Hill Family Estate. She grew up in the south Bay Area where she developed an early appreciation for food and wine, spending many long evenings at the dinner table with her Italian family. She worked in restaurants throughout her college years at UC Davis, where her interest in wine flourished. After graduating she moved to Napa to pursue a career in the wine industry. Prior to Hill Family Estate Allison worked for boutique wineries Elizabeth Spencer and Chiarello Family Vineyards with a focus on direct-to-consumer business development, wine club, hospitality and events. Allison lives in Napa with her husband Kristopher. In her free time, she enjoys running and hiking outdoors, cooking and traveling.





## THE VINEYARDS

The Hill family began to select and plant their own vineyards in the 1980's, using their intimate knowledge of the multiple Napa Valley microclimates, soil variations and the many subtle growing factors which influence the characteristics of the grape and the resulting quality of wine. They planted Pinot Noir, Merlot, Cabernet Franc, Albariño, Chardonnay and Sauvignon Blanc in the Carneros appellation. Known for its clay soils and cool climate, Carneros creates perfect conditions to allow these varieties to develop their complex flavors. They planted Merlot, Syrah, and Cabernet Sauvignon in the Oak Knoll district, and Cabernet Sauvignon, Merlot, Malbec, Sauvignon Blanc and Syrah at 1,500 feet elevation near Atlas Peak; both areas with a perfect environment to develop the rich berry flavor and intense fruit color that make these red wines some of the best in the world.











## PRODUCTION

The Hill Family Estate wine  
production takes place at a facility  
located just south of Yountville.





## OUR WINES

The Hill Family Estate wines are  
crafted from grapes grown by Doug  
Hill at 12 unique vineyard sites  
located in the Napa Valley.







# WINE LIST

## R O S É

Brut Rosé Sparkling

Rosé of Pinot Noir

## W H I T E S

Albariño

Napa Valley Sauvignon Blanc

“Tiara” Sauvignon Blanc

Atlas Peak Sauvignon Blanc

“Carly's Cuvée” Chardonnay

“Reserve” Chardonnay

## R E D S

“Stewart Ranch” Pinot Noir

“Saltonstall” Pinot Noir

“Beau Terre Vineyard” Merlot

“Clarke Vineyard” Syrah

Windy Flats Zinfandel

Napa Valley Malbec

Like a Hawk

Origin

Cabernet Franc

Napa Valley Cabernet Sauvignon

Atlas Peak Cabernet Sauvignon

Circa '79 Cabernet Sauvignon

Red Door

“Double Barrel” Cabernet Sauvignon





2016 Hill Family Estate Double Barrel | Cabernet Sauvignon - 95 pts  
2016 Hill Family Estate Red Door | Cabernet Sauvignon - 92 pts  
2016 Hill Family Estate Atlas Peak | Cabernet Sauvignon - 90 pts  
2016 Hill Family Estate Napa Valley | Cabernet Sauvignon - 90 pts  
2016 Hill Family Estate Barrel Blend | Red Blend - 89 pts  
2017 Hill Family Estate Red Door | Red Blend - 92 pts  
2017 Hill Family Estate Double Barrel | Cabernet Sauvignon - 93 pts  
2018 Hill Family Estate "Tiara" | Sauvignon Blanc - 90 pts

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**JAMES SUCKLING.COM** 

2016 Hill Family Estate Double Barrel | Cabernet Sauvignon - 90 pts  
2016 Hill Family Estate Red Door | Cabernet Sauvignon - 94 pts  
2016 Hill Family Estate Atlas Peak | Cabernet Sauvignon - 94 pts  
2016 Hill Family Estate Napa Valley | Cabernet Sauvignon - 93 pts  
2016 Hill Family Estate Barrel Blend | Red Blend - 91 pts  
2017 Hill Family Estate Atlas Peak | Sauvignon Blanc - 93 pts

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**JEB DUNNUCK**

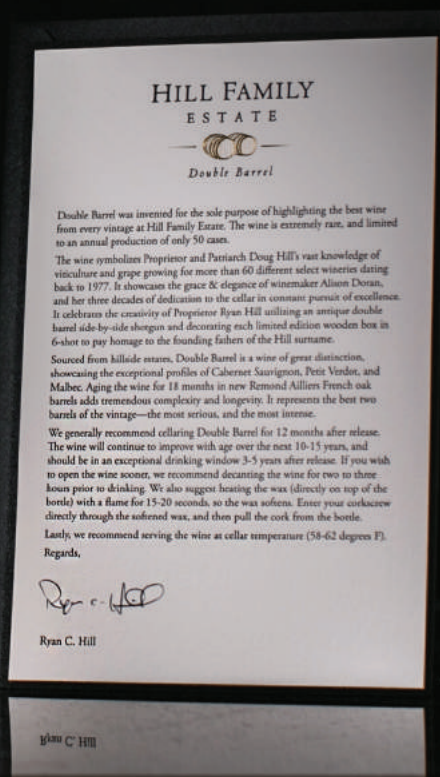
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2016 Hill Family Estate Double Barrel | Cabernet Sauvignon - 93 pts  
2016 Hill Family Estate Barrel Blend | Red Blend - 89 pts





The wine symbolizes Proprietor and Patriarch Doug Hill's vast knowledge of viticulture and grape growing for more than 60 different select wineries dating back to 1977. It showcases the grace and elegance of winemaker Alison Doran, and her three decades of dedication to the cellar in constant pursuit of excellence. It celebrates the creativity of Proprietor Ryan Hill utilizing an antique double barrel side-by-side shotgun and decorating each limited edition wooden box in 6-shot to pay homage to the founding fathers of the Hill surname.

Sourced from hillside estates, Double Barrel is a wine of great distinction, showcasing the exceptional profiles of Cabernet Sauvignon, Merlot, Petit Verdot, and Malbec. Aging the wine for 24 months in new Remond Ailliers French oak barrels adds tremendous complexity and longevity. It represents the best two barrels of the vintage - the most serious, and the most intense.





## DOUBLE BARREL

Double Barrel was invented for the sole purpose of highlighting the best wine from every vintage at Hill Family Estate. The wine is extremely rare, and limited to an annual production of only 50 cases.

TR16





## THE SECRET GARDEN

Hill Family Farms is an idyllic 1.3 acre oasis hidden within the little town of Yountville. The verdant plot brims with more than 120 different kinds of fruit trees, including 10 varieties of figs, 10 varieties of pears, 15 varieties of peaches, and dozens of other unusual fruits, plus a wide range of vegetables, herbs and 25 different culinary flowers. Highlights include tastings of fresh-plucked delights like peach leaves, which smell like amaretto when crushed.









## THE TASTING ROOM

Our salon-styled tasting room is located in downtown Yountville, in the heart of Napa Valley. It offers a relaxed, welcoming setting amid eclectic décor such as a Fender electric guitar, antique furniture, a surfboard and baseball bats stained with a Hill Family red wine stain.



Bill Family Estate / Four Blind Wines

TASTE (Taste):

NOSE (Aroma):

PALATE (Taste):

Are you a Master Sommelier?

Vintner / Appellation:









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